



# -CTTSO INDUSTRY DAY-



**MARCH 9, 2020**

- CTTSO Overview
- Contracts/BAA
- BAA Information Delivery System (BIDS)
- Risk Management Framework Process





# CTTSO OVERVIEW



# CTTSO MISSION

## **Vision:**

Identify requirements to combat terrorism and provide solutions to warfighters, first responders, and other front-line users as rapidly as possible.

## **Mission:**

Identify and develop capabilities to combat terrorism and irregular adversaries and to deliver these capabilities to DoD components and interagency partners through rapid research and development, advanced studies and technical innovation, and provision of support to U.S. military operations.

## **Objectives:**

- Support the National Defense Strategy
- Provide forums to coordinate R&D requirements for combating terrorism
- Sponsor advanced technology development and deliver prototypes for operational tests and evaluations
- Promulgate technology & information transfer
- Influence policy – identify enablers
- Guide technology based research

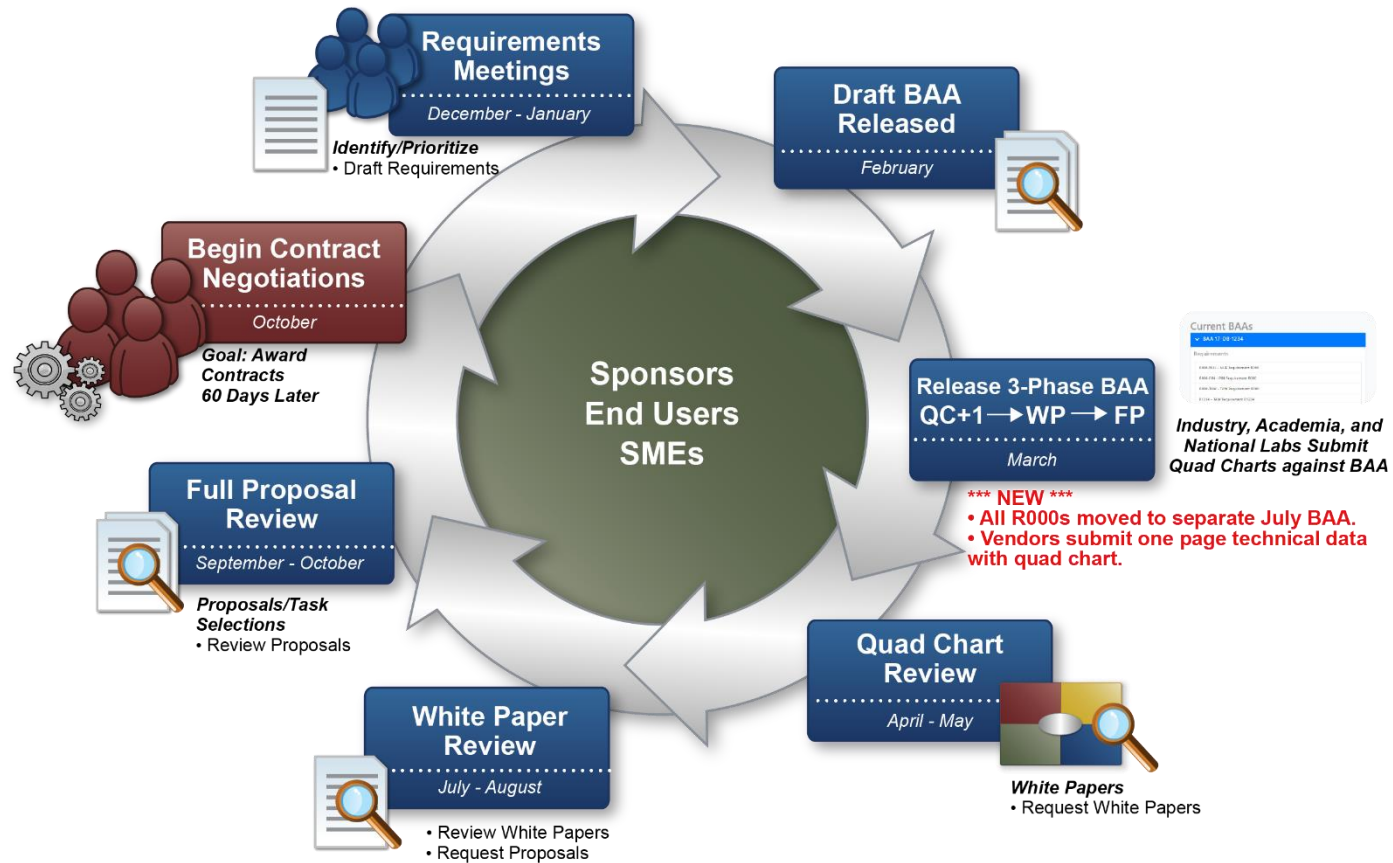




# TSWG ORGANIZATION



# BUSINESS CYCLE



# TECHNOLOGY TRANSITION

## Objective:

Affordable, operationally suitable technology in the hands of our users.

## How it works:

- An integral part of CTTSO business process
  - Begins with the proposal
  - Continues throughout development
  - Requires periodic deliverables
- Prepares for the unexpected
- Planning assistance provided by CTTSO
- Accelerates prototype to product cycle



# INTERAGENCY PARTICIPATION

## Department of Defense

Assistant to the Secretary of Defense for Nuclear and Chemical and Biological Defense; Acquisition, Technology and Logistics  
 Counterintelligence Field Activity  
 Defense Academy for Credibility Assessment  
 Defense Advanced Research Projects Agency  
 Defense Computer Forensics Laboratory  
 Defense Criminal Investigative Service  
 Defense Cyber Crime Institute  
 Defense Finance and Accounting Service  
 Defense Forensics and Biometrics Agency  
 Defense Forensic Science Center  
 Defense Forensic Enterprise  
 Defense Intelligence Agency  
 Defense Threat Reduction Agency  
 Explosives Safety Board  
 First Intelligence Battalion, I Marine Expeditionary Force  
 Intelligence Department, Headquarters Marine Corps  
 Intelligence Support Battalion, Marine Forces Reserve  
 Joint Chiefs of Staff  
 Joint Improvised-Threat Device Organization  
 Joint Pathology Center  
 Joint Personnel Recovery Agency  
 Joint Program Executive Office for Chemical and Biological Defense  
 Joint Service Explosive Ordnance Disposal  
 Joint Task Force North (NORTHCOM)  
 Joint Warfare Analysis Center (JWAC)  
 Intelligence Systems Support Office  
 Lawrence Livermore National Laboratory  
 Marine Corps Intelligence Activity  
 Marine Corps Information Operations Center  
 National Center for Credibility Assessment  
 National Defense University

National Security Agency  
 National Geospatial-Intelligence Agency  
 National Media Exploitation Center  
 National Reconnaissance Office  
 Naval Post Graduate School, Monterey  
 Naval Post Graduate School, SOCOM  
 Naval Sea Systems Command  
 Night Vision and Electronic Sensors Directorate  
 NSWC Indian Head Explosive Ordnance Disposal Technology Division  
 Office of Naval Research  
 Office of the Provost Marshal General  
 Office of the Secretary of Defense (Rapid Fielding Office)  
 Office of the Undersecretary of Defense for Personnel and Readiness  
 Pentagon Force Protection Agency  
 Physical Security Enterprise & Analysis Group  
 Rapid Reaction Technology Office  
 Second Intelligence Battalion, II Marine Expeditionary Force  
 Special Operations Command  
 Unified Combatant Commands  
 U.S. Air Force  
 U.S. Air Force Air Combat Command  
 U.S. Air Force Office of Special Investigations  
 U.S. Air Force Research Laboratory  
 U.S. Air Force Special Operations School  
 U.S. Army  
 U.S. Army 20<sup>th</sup> Support Command – Chemical, Biological, Radiological, Nuclear, and High Yield Explosives  
 U.S. Army 22<sup>nd</sup> Chemical Battalion  
 U.S. Army 52<sup>nd</sup> Ordnance Group

U.S. Army Armaments Research, Development and Engineering Center  
 U.S. Army Asymmetric Warfare Group  
 U.S. Army Chemical School  
 U.S. Army Chemical School, Maneuver Support Center  
 U.S. Army Communications-Electronics Research, Development and Engineering Center  
 U.S. Army Corps of Engineers  
 U.S. Army Criminal Investigation Command  
 U.S. Army Criminal Investigation Laboratory  
 U.S. Army Edgewood Chemical Biological Center  
 U.S. Army Explosive Ordnance Disposal Technical Detachment  
 U.S. Army Intelligence and Security Command  
 U.S. Army John F. Kennedy Special Warfare Center and School  
 U.S. Army Joint Trauma Analysis and Prevention of Injury in Combat  
 U.S. Army Maneuver and Support Center  
 U.S. Army Medical Department  
 U.S. Army Medical Research and Materiel Command  
 U.S. Army Military Police School  
 U.S. Army National Ground Intelligence Center  
 U.S. Army National Guard Bureau  
 U.S. Army Product Manager-Force Protection Systems  
 U.S. Army Product Manager – Guardian  
 U.S. Army Program Executive Office Soldier Protective Equipment  
 U.S. Army Rapid Equipping Force  
 U.S. Army Research, Development, and Engineering Command  
 U.S. Army Research Laboratory





# INTERAGENCY PARTICIPATION

## Department of Defense cont'd

U.S. Army Soldier Systems Center (Natick)  
 U.S. Army Special Forces Command  
 U.S. Army Special Operations Command  
 U.S. Army Tank Automotive Research, Development, and Engineering Center  
 U.S. Army Training and Doctrine Command/Intelligence Support Activity  
 U.S. Marine Corps  
 U.S. Marine Corps Central Command  
 U.S. Marine Corps Chemical Biological Incident Response Force  
 U.S. Marine Corps Explosive Ordnance Disposal Detachment  
 U.S. Marine Corps Forces Cyber Command  
 U.S. Marine Corps Forces Northern Command  
 U.S. Marine Corps Forces Pacific Command  
 U.S. Marine Corps Forces Special Operations Command  
 U.S. Marine Corps, Headquarters Marine Corps Intelligence Department  
 U.S. Marine Corps Systems Command  
 U.S. Marine Corps Warfighting Laboratory  
 U.S. Marine Training and Education Command  
 U.S. Naval Facilities Engineering Command  
 U.S. Naval Special Warfare Command  
 U.S. Navy Bureau of Medicine  
 U.S. Navy Chief of Naval Operations  
 U.S. Navy Commander Navy Installations Command  
 U.S. Navy Expeditionary Combat Command  
 U.S. Navy Explosive Ordnance Disposal Detachment 63  
 U.S. Navy Explosive Ordnance Disposal Fleet Liaison Office  
 U.S. Navy Naval Air Warfare Center  
 U.S. Navy Naval Air Systems Command  
 U.S. Navy Naval Criminal Investigative Service

## Department of Defense cont'd

U.S. Navy Naval Forces Central Command  
 U.S. Navy Naval Research Laboratory  
 U.S. Navy Naval Surface Warfare Center  
 U.S. Navy Program Executive Office Ships  
 U.S. Navy Sea Systems Command  
 U.S. Navy Strategic Systems Programs

## Department of Agriculture

Animal and Plant Health Inspection Service  
 Food Safety and Inspection Service  
 Forest Service

## Department of Commerce

National Institute of Standards and Technology  
 Office of Law Enforcement Standards

## Department of Energy

National Nuclear Security Administration  
 Office of Environment, Health, Safety and Security

## Department of Health and Human Services

Centers for Disease Control and Prevention  
 Food and Drug Administration  
 National Institute for Occupational Safety and Health  
 Office of Inspector General

## Department of Homeland Security

Border and Transportation Security Directorate  
 Federal Air Marshal Service  
 Federal Emergency Management Agency  
 Federal Law Enforcement Training Center  
 Federal Protective Service  
 Forensic Document Laboratory  
 Homeland Security Advanced Research Project Agency  
 Homeland Security Investigations  
 Immigration and Customs Enforcement  
 Information Analysis and Infrastructure Protection Directorate  
 Office for Domestic Preparedness  
 Office for Bombing Prevention  
 Science and Technology Directorate  
 Transportation Security Administration  
 Transportation Security Laboratory  
 Urban Search and Rescue  
 U.S. Border Patrol  
 U.S. Coast Guard  
 U.S. Customs and Border Protection Border Patrol Tactical Unit  
 U.S. Secret Service  
 Special Services Division, Technical Security Division

## Department of the Interior

Bureau of Reclamation  
 National Park Service, United States Park Police



# INTERAGENCY PARTICIPATION

## Department of Justice

Bureau of Alcohol, Tobacco, Firearms and Explosives  
 Drug Enforcement Administration  
 Federal Bureau of Investigation  
 Federal Bureau of Prisons  
 National Institute of Justice  
 National Center for Forensic Science  
 U.S. Marshals Service

## Department of Labor

## Department of State

Bureau of Arms Control, Verification, and Compliance  
 Bureau of Counterterrorism  
 Bureau of Diplomatic Security  
 Bureau of Overseas Buildings Operations  
 Center for Strategic Counterterrorism Communications

## Department of Transportation

Federal Aviation Administration  
 Research and Innovative Technology Administration  
 (Volpe Center)

## State and Local Agencies

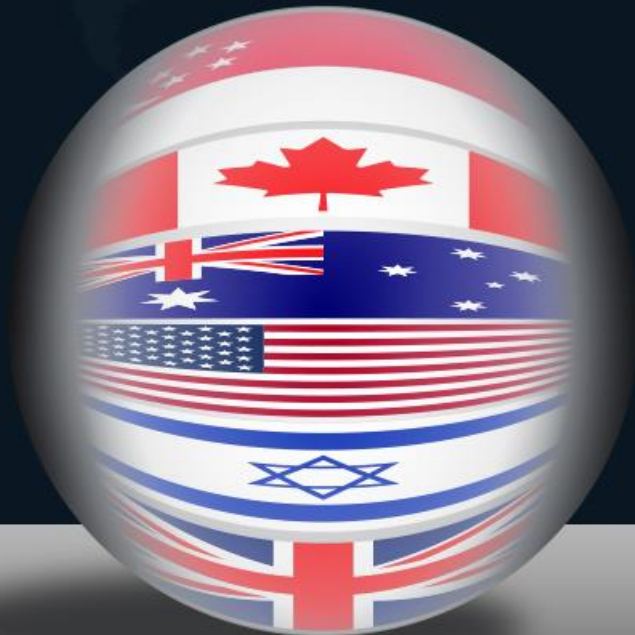
Arlington County (VA) Fire Department  
 Bloomington, Minnesota Police Department (Central Region)  
 Boston SWAT  
 DC Metropolitan Police  
 Fairfax City (VA) Fire Department  
 Fairfax County (VA) Fire and Rescue Department  
 Fairfax County (VA) Police Department  
 Fire Department, City of New York  
 Georgia Bureau of Investigation (Southern region)  
 Houston, Texas Police Department (Western region)  
 Jacksonville (FL) Port Authority  
 Los Angeles County Sheriff's Department  
 Lynchburg (VA) Sheriff's Office  
 Maryland State Police  
 Maryland State Police SWAT  
 Massachusetts State Police  
 Michigan State Police  
 Montgomery County Department of Police  
 Morris County Sheriff's Office (Eastern region)  
 New York City Office of Chief Medical Examiner  
 New York City Police Department  
 Pinellas County (FL) Sheriff's Office  
 Port Authority of New York and New Jersey  
 Protective Services Police Department (DC)  
 Seattle (WA) Fire Department  
 South Carolina State Police SWAT  
 Virginia State Police

## Other Organizations

Department of Veteran Affairs  
 Environmental Protection Agency  
 Federal Reserve Board  
 Intelligence Community  
 InterAgency Board  
 National Aeronautics and Space Administration  
 National Bomb Squad Commanders Advisory Board  
 National Enforcement Investigations Center  
 National Forensic Science Technology Center  
 National Tactical Officers Association  
 National Transportation Safety Board  
 Nuclear Regulatory Commission  
 Office of the Director of National Intelligence  
 United States Agency for International Development  
 U.S. Capitol Police  
 U.S. Postal Inspection Service

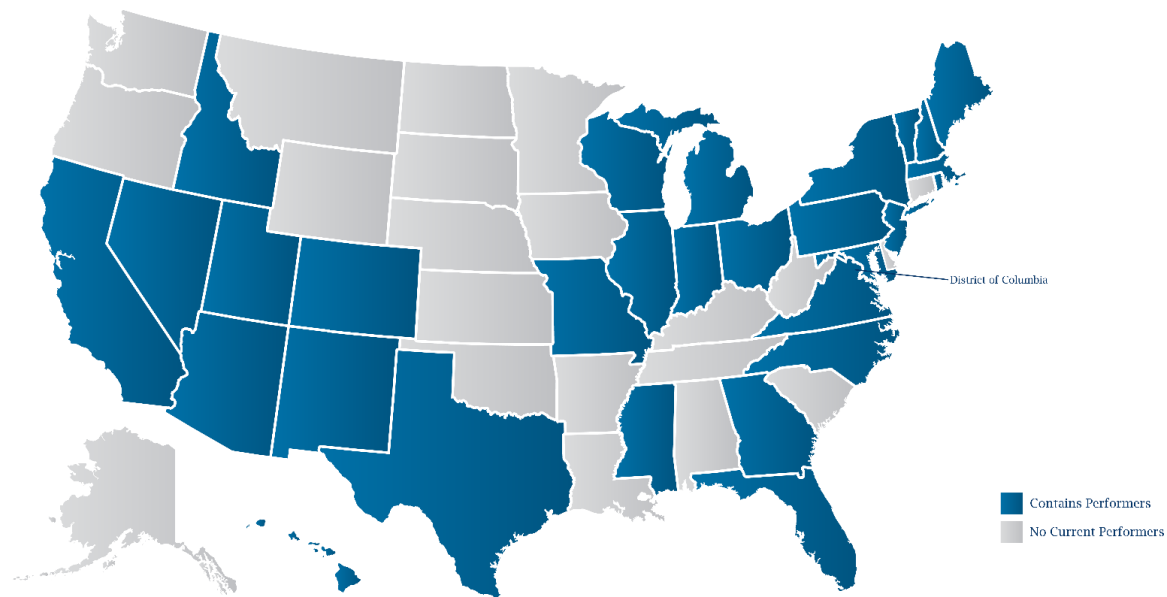


# INTERNATIONAL PROGRAMS



UNCLASSIFIED

# 2018 PERFORMERS



## International Performers



Australia



Canada



Democratic Republic  
of the Congo



Israel



Netherlands



Singapore



Spain



United Kingdom





# **Contracts/Broad Agency Announcement (BAA)**



- BAA scheduled to be released no later than 20 March 2020
- Requirements may be added, removed, or modified
- Published BAA requirements supersede ALL previous information



# BAA STATISTICS/HISTORICAL INFORMATION

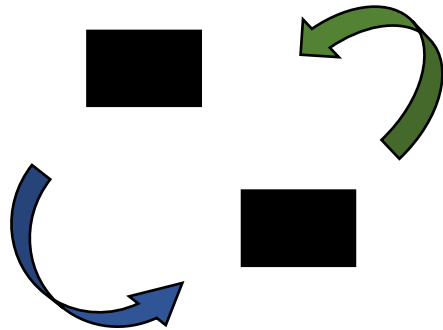
BAA #	Release Date	# of Requirements	Quad Charts Received	Awarded Amount
17-S-4710	03-JAN-2017	48	947	\$28,559,001
17-S-4711	21-DEC-2016	12	79	\$15,722,444
17-S-4780 (Out of Cycle)	29-AUG-2017	5	26	\$5,380,453
18-S-3001	04-JAN-2018	48	1011	\$43,921,156
18-S-3002*	05-JAN-2018	10	60	\$7,961,916
19S3011	06-FEB-2019	61	778	\$69,532,190
19S3012*	05-MAR-2019	13	38	\$11,763,628

\*Classified Requirements



# YOUR QUAD CHART

ABC: BAA: 20-S-###  
DOC ID: SCOS-(REQUIREMENT NAME)-YOUR DOC ID



## Technical Approach

Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi ut aliquip ex ea commodo consequat. Duis aute irure dolor in reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla pariatur. Excepteur sint occaecat cupidatat non proident, sunt in culpa qui officia deserunt mollit anim id est laborum.

## Operational Performance Capability:

- Litteris a Fabio C. Caesaris
- Consulibus redditis aegre
- ab his impetratum est summa tribunorum plebis
- Contentione ut in senatu recitarentur; ut vero ex litteris
- Ad senatum referretur, impetrari non potuit. [2] referunt consules de re publica infinite.

## ROM & Schedule:

## Products & Deliverables:

## Corporate Information:





## Addendum Content:

- All pages shall be 8 ½ by 11 inches.
- Use Times New Roman font size 10 point or greater. Single spacing is preferred for the addendum.
- If more than two pages (i.e., the Quad Chart plus the addendum) are submitted, only the first two pages will be evaluated. Phase 1 submissions do not require a cover page.
- Detail **technical data**
- Include the document identifier in header

QC: ABC-123-QC

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Sed ut perspiciatis unde omnis iste natus error sit voluptatem accusantium doloremque laudantium, totam rem aperiam, eaque ipsa quae ab illo inventore veritatis et quasi architecto beatae vitae dicta sunt explicabo. Nemo enim ipsam voluptatem quia voluptas sit aspernatur aut odit aut fugit, sed quia consequuntur magni dolores eos qui ratione voluptatem sequi nesciunt. Neque porro quisquam est, qui dolorem ipsum quia dolor sit amet, consectetur, adipisci velit, sed quia non numquam eius modi tempora incidunt ut labore et dolore magnam aliquam quaerat voluptatem. Ut enim ad minima veniam, quis nostrum exercitationem ullam corporis suscipit laboriosam, nisi ut aliquid ex ea commodi consequatur? Quis autem vel eum iure reprehenderit qui in ea voluptate velit esse quam nihil molestiae consequatur, vel illum qui dolorem eum fugiat quo voluptas nulla pariatur?

[1] Quo usque tandem abutere, Catilina, patientia nostra? quam diu etiam furor iste tuus nos eludet? quem ad finem sese effrenata iactabit audacia? nihilne te nocturnum praesidium Palati, nihil urbis vigiliae, nihil timor populi, nihil concursus bonorum omnium, nihil hic munitissimus habendi senatus locus, nihil horum ora voltusque moverunt? patere tua consilia nonsentis, constrictam iam horum omnium scientia teneri coniurationem tuam non vides? quid proxima, quid superiore nocte egeris, ubi fueris, quos convocaveris, quid consili ceperis quem nostrum ignorare arbitraris?

[2] O tempora, o mores! senatus haec intellegit, consul videt; hic tamen vivit. immo vero et iam in senatum venit, fit publici consili particeps, notat et designat oculis ad caedem unum quemque nostrum. nos autem fortes viri satis facere rei publicae videmur, si istius furorem ac telavitamur ad mortem te, Catilina, duci iussu consulis iam pridem oportebat, in te conferri pestem quam tu in nos omnis iam diu machinaris.

[3] an vero vir amplissimus, P. Scipio, pontifex maximus, Ti. Gracchum mediciter labefactante in statum rei publicae privatus interfecit: Catilinam orbem terrae caede atque incendiis vastare cupientem nos consules perferemus? nam illa nimis antiqua praetereo, quod C. Servilius Ahala Sp. Maelium novis rebus studentem manu sua occidit. fuit, fuit istaquondam in hac re publica virtus ut viri fortes acrioribus suppliciis civem perniciosum quam acerbissimum hostem coererent. habemus senatus consultum in te, Catilina, vehemens et grave, non deest rei publicae consilium neque auctoritas huius ordinis: nos, nos, dico aperte, consules desumus.

<sup>1</sup> nos om. A et Julius Victor (Rhet. M. p. 439): post diu hab. bc

<sup>2</sup> nam om. C4F

<sup>3</sup> vitamus C4F: vitamus cett.

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# BASIC EVALUATION CRITERIA

- Basic Requirement
  - Solution must **meet** the intent of the **requirement**
- Technical Performance
  - Approach must be feasible, **achievable**, complete, and supported by a proposed technical team that has the **expertise** and **experience** to accomplish the proposed tasks



# BASIC EVALUATION CRITERIA

- Cost
  - Costs must be both **fair & reasonable**
- Schedule
  - Schedule must be reasonable, **achievable**, and complete
- Past Performance (Phase 3 – Request for Proposal)
  - **Confidence assessment** based upon the probability of successfully performing the requirement
    - Having no relevant past performance w/ Govt will **not** be held against a vendor



# LESSONS LEARNED

- Read the BAA
- Avoid repeating the requirement
- It's never too early to think "COST SAVINGS"
- Promote your special approach/technology





# LESSONS LEARNED

- FULL disclosure of your **Data Rights**
- Submit documents early **(late is late)**
- **Follow** the communication procedures in the **BAA**
- Use [BIDShelp@cttso.gov](mailto:BIDShelp@cttso.gov) for **all correspondence**

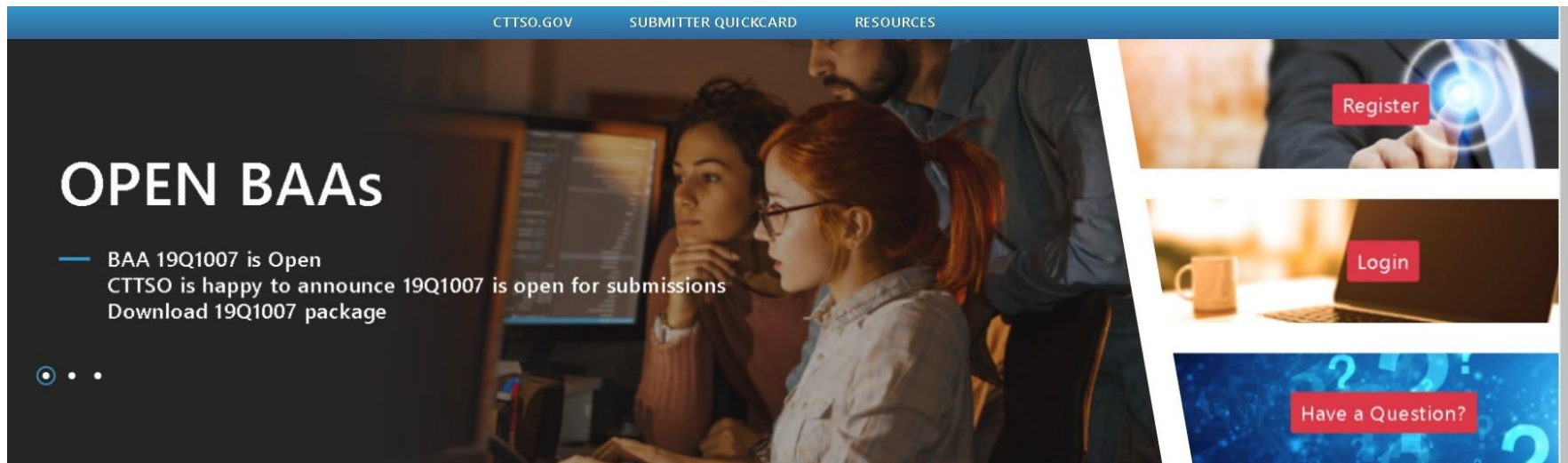


# **BAA Information Delivery System (BIDS)**

## **BIDS.CTTSO.GOV**



# What is BIDS?



- Used to disseminate BAA related information
- Repository the BAA package
- Tracks your submissions
- Encrypts all data
- For UNCLASSIFIED submissions only!



# Everyone Must (re-)Register

CTTSO BIDS Registration Process - Please click on the appropriate button to create your registration



Invited to participate as a source selection team member to evaluate proposals?



Have an idea or product in response to a BAA requirement?



Close

- Site uses the same address: <https://bids.cttso.gov>
- Click the “Register” button on the Homepage then click the “Create Vendor Registration” on the right





# Registration Form

• Username  
Enter Username

• Password  
Enter Password

• Re-enter password  
Re-enter Password

**Contact Information**

• First Name  
Enter First Name

• Last Name  
Enter Last Name

• Street Address  
Enter Street Address

Street Address Continued  
Enter Street Address Continued

• City  
Enter City

• Country  
United States

• State  
Select State

• Postal Code  
Enter Postal Code

• Phone Number  
Enter Phone Number

- Fill in all required fields (Marked with a red dot)
- Use a group email account for notifications
- All BIDS generated notification emails are sent to the address on your registration, **including 2 Factor Authentications**. Keep it updated!
- You can begin submitting right away



# Vendor Dashboard

[HOME](#)[RESOURCES](#)[HELP](#)[RESET PASSWORD](#)[EDIT CONTACT INFO](#)[LOG OUT](#)

## Current BAAs

[> BAA 19Q1007](#)

## Requested Proposals

There are no requested proposals

## Previously Uploaded Proposals

[> View Your Previous Proposals](#)

- Once you log in you are presented the Vendor “Dashboard”
- The “Current BAAs” shows which BAAs are open for submissions
- Click any BAA to see the requirements under it
- Click an any link to begin the submission process



# Starting a Submission

Please check your proposal against the following to ensure compliance with the BAA package:

The first page of your submittal must contain:

BAA Announcement Number

Subgroup

Document Identifier

The header must contain the Document Identifier, which must be in the format described in the BAA package. Here are some examples:

ABC-R1000-VENDORUSERNAME-QC1

QRS-R8241-VENDORUSERNAME-S27A00

The last grouping of characters is the Tracking Number you will be prompted to provide when you create your proposal form.

Digital files must be submitted in the version and/or type as described in the BAA package.

Only Adobe Portable Document Format (.pdf) is allowed for Quad Chart/White Paper/Clarification file uploads.

Full Proposal file upload(s) may be submitted in Adobe Portable Document Format (.pdf), Microsoft Word (.doc/.docx), and/or Microsoft E

Graphic images must be in a format (.gif/.jpeg) that will minimize the file size and support clear display and document printing.

File sizes must be as described in the BAA package. Generally, file sizes for Quad Charts must not exceed 1 MB (1024 KB), and White Paper

Reminder: Classified proposal files will contain ONLY the Document Information, as classified material shall NOT be entered into BIDS.

See the BAA package for additional information and detailed requirements.

- Review the checklist
- **NEW:** We only accept submissions in Adobe (.pdf) format
- Click “Create Proposal” to load the submission form



# Completing a Submission

• Vendor Internal Tracking Number  
Enter Vendor Internal Tracking Number - 15 characters maximum.

• Proposal Title  
Enter Proposal Title

• Total Cost Estimate (USD) - numbers only  
0

• Estimated Project Duration in Months - numbers only  
0

Want to learn about the different options you have regarding your Intellectual Property rights?

• Are you proposing unlimited rights in the technical data and/or software?  
☐ Yes, unlimited rights    ☐ No, other than unlimited rights

Does your proposal require testing on humans? Do you want to know what the Government requires?

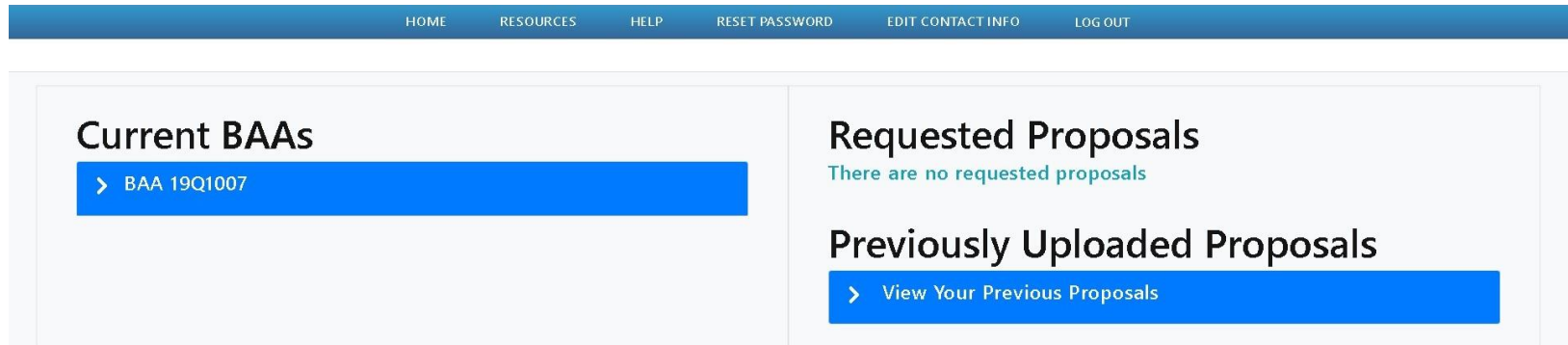
• Does the proposal include the use of human subjects in research?  
☐ Yes, human subjects will be used    ☐ No, human subjects will not be used

• Upload Proposal File  
 No file chosen

- Review Intellectual Property Rights and Human Subject Testing statements carefully
- Titles must be unique
- Check you file size carefully
- You must upload your submission file and click the “Submit Proposal” button ***before*** the BAA closes



# Checking Submission Statuses



The screenshot shows a web dashboard with a dark blue header and a light blue navigation bar. The navigation bar contains links: HOME, RESOURCES, HELP, RESET PASSWORD, EDIT CONTACT INFO, and LOG OUT. The main content area is divided into two columns. The left column is titled 'Current BAAs' and contains a blue button with a right-pointing chevron and the text 'BAA 19Q1007'. The right column is titled 'Requested Proposals' and contains the text 'There are no requested proposals'. Below this, the right column is titled 'Previously Uploaded Proposals' and contains a blue button with a right-pointing chevron and the text 'View Your Previous Proposals'.

HOME RESOURCES HELP RESET PASSWORD EDIT CONTACT INFO LOG OUT

## Current BAAs

> BAA 19Q1007

## Requested Proposals

There are no requested proposals

## Previously Uploaded Proposals

> View Your Previous Proposals

- Do not wait for e-mails, check BIDS frequently!
- Log in and check under “Previously Uploaded Proposals” on your dashboard for the status (Accept / Reject / Under Review)
- Failure to get the automated e-mail is not grounds for an extension





The **Resources** menu item has templates for Quad charts, White papers and cover sheets. You must be logged in to see some available materials.

**Have a Question?** provides access to FAQs, any responses to previously asked BAA Questions and other information.

**To Request Help**, click the “Have a Question” image, then scroll down and click the “Don’t see an answer to your question? Click here to create a help request” button. This sends your question to the Help Desk.

UNCLASSIFIED topics only!



## Risk Management Framework (RMF) Process



# Risk Management Framework

The Risk Management Framework (RMF) is a set of information security policies and standards for the federal government developed by The National Institute of Standards and Technology (NIST).

## **Incorporates cybersecurity early and robustly in the acquisition and system development lifecycle**

- Implements a three-tiered approach to risk management that addresses risk-related concerns at the enterprise level, the mission and business process level, and the information system level
- Focuses on risk reduction to the mission by applying the right mitigations
- Provides a risk management methodology that gives organizations a true picture of vulnerabilities caused by non-compliant controls as it relates to other risk factors (i.e. likelihood, threat, and impact)

