

Contracts/Broad Agency Announcement (BAA)



December 12, 2017

BASIC EVALUATION CRITERIA

- Basic Requirement
 - Solution must meet the letter and intent of the stated requirement.
- Technical Performance
 - Approach must be feasible, achievable, complete, and supported by a proposed technical team that has the expertise and experience to accomplish the proposed tasks.
- Cost
 - Costs must be both reasonable for the work proposed and achievable.
- Schedule
 - Schedule must be reasonable, achievable, and complete.
- Contractor Past Performance
 - Risk assessment based upon the probability of successfully performing the requirement.



LESSONS LEARNED

- Please read the BAA.
- Avoid repeating the requirement.
- It's never too early to think "COST SAVINGS".
- Promote your special approach/technology.
- FULL disclosure of your Data Rights.
- Submit early; no extensions.
- Adhere to the communication procedures outlined in BAA.

BAA STATISTICS/HISTORICAL INFORMATION

BAA #	Release Date	# of Requirements	Quad Charts Received	White Papers Requested
13-Q-3025	19-Feb-2013	47	1,218	168
13-Q-3046* (Out of Cycle)	28-Mar-2013	2	19	9
13-Q-3066 (Out of Cycle)	2-Jul-2013	8	78	17
14-Q-3272	19-Mar-2014	59	1,430	172
15-Q-3358	18-Feb-2015	54	1,067	214
15-Q-3359*	09-Jan-2015	12	80	21
16-Q-4531	01-Feb-2016	58	1543	152
16-Q-4533*	08-Mar-2016	14	89	14
17-S-4710	03-Jan-2017	48	947	131
17-S-4711*	21-Dec-2016	12	79	26
17-S-4780* (Out of Cycle)	29-Aug-2017	5	26	-

*Classified Requirements

BAA NOTES

- BAA scheduled to be released early January 2018.
- Requirements may be added, removed, or modified.
- Published BAA requirements supersede ALL previous information.

BAA PROCESS

